



# Board Agenda

Wednesday, Feb. 15, 2017  
LCRA Board Room  
Austin

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**Legal Notice**

Although this is the expected agenda, the Board may discuss or take action on any item listed in the legal notice, which may include some items not currently on the Board agenda. Legal notices are available on the Texas Secretary of State website 72 hours prior to the meeting at [www.sos.state.tx.us/open](http://www.sos.state.tx.us/open).

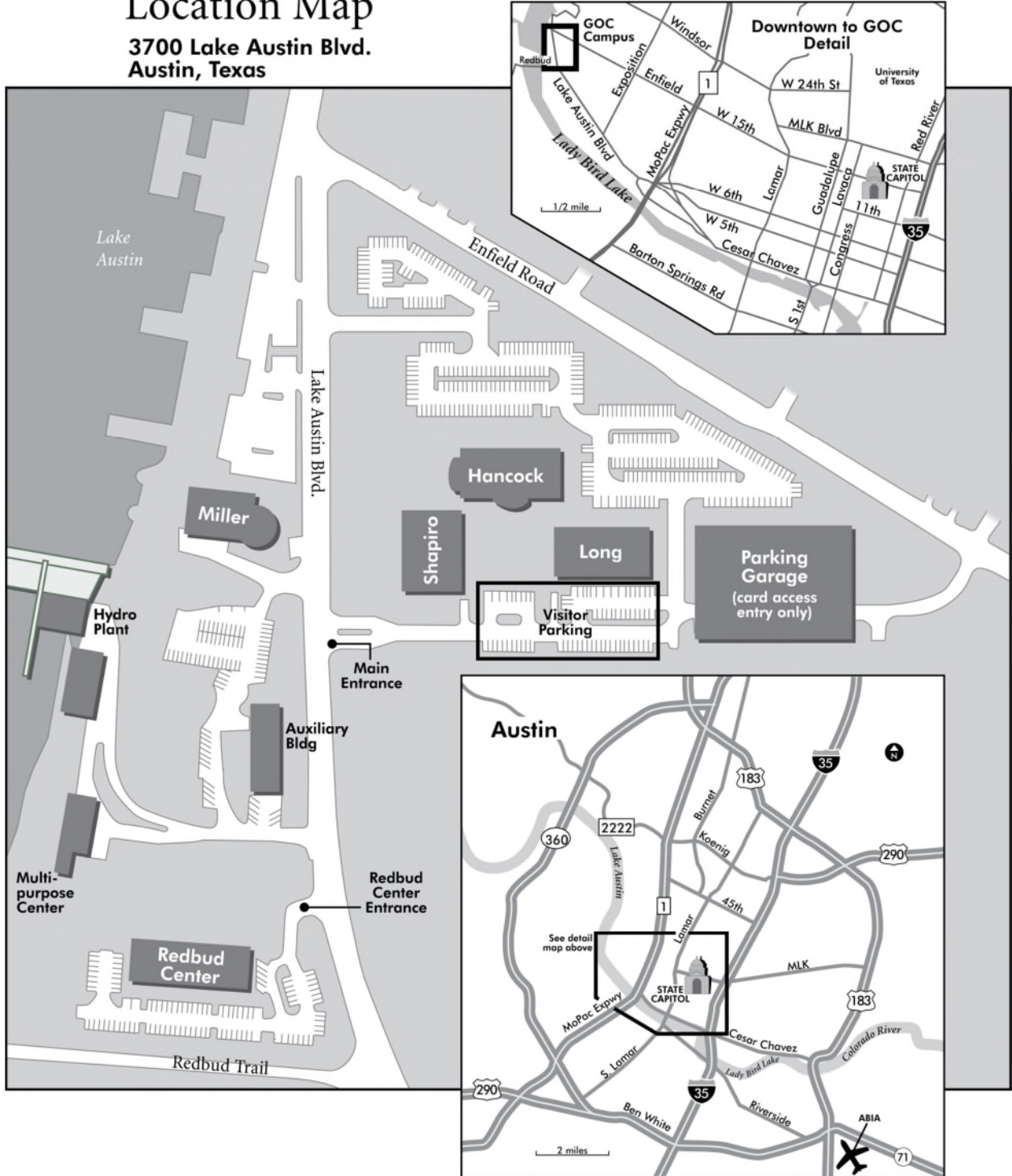
**Executive Session**

The Board may go into executive session for deliberation on the matters listed in the legal notice posted pursuant to Chapter 551 of the Texas Government Code.

The Board may take final action on any of the executive session matters upon reconvening in open session pursuant to Chapter 551 of the Texas Government Code. The Board may act in executive session on competitive electric matters pursuant to Section 551.086 of the Texas Government Code.

# LCRA General Office Complex Location Map

3700 Lake Austin Blvd.  
Austin, Texas



## **FOR ACTION**

# **1. Appointment of Trustee to the Friends of the Colorado River Endowment**

### **Proposed Motion**

Appoint one trustee to serve on the Board of Trustees for the Friends of the Colorado River Endowment.

### **Board Consideration**

The Friends of the Colorado River Endowment (Endowment) bylaws call for two members of the Endowment's five-member board of trustees to be appointed by the LCRA Board of Directors.

### **Budget Status and Fiscal Impact**

None.

### **Summary**

The Friends of the Colorado River Endowment (Endowment) is a nonprofit corporation created to manage a permanent endowment fund whose income is used to benefit and support both LCRA and the Colorado River Alliance in their stewardship efforts on behalf of the Colorado River. The Endowment's bylaws call for two members of the Endowment's five-member board of trustees to be appointed by the LCRA Board of Directors. In November 2007, the Board appointed former LCRA Director John Dickerson to serve on the Endowment board of trustees. Because John Dickerson has decided to leave the Endowment board of trustees, it is necessary for the Board to appoint a replacement.

### **Presenter(s)**

Timothy Timmerman  
LCRA Board Chair

## **FOR ACTION**

# **2. Appointment of Directors to GenTex Power Corporation**

### **Proposed Motion**

Appoint directors to the GenTex Power Corporation (GenTex) Board of Directors to serve as follows:

- Two LCRA non-officer directors to serve one-year terms expiring Dec. 31, 2017.
- Four customer directors to serve two-year terms expiring Dec. 31, 2018.

### **Board Consideration**

Section 2.01 of the GenTex bylaws requires the LCRA Board of Directors to appoint directors to the GenTex Board of Directors.

### **Budget Status and Fiscal Impact**

Approval of this item will have no budgetary or fiscal impact.

### **Summary**

Pursuant to the GenTex bylaws, the GenTex Board of Directors is composed of nine directors, including five LCRA directors and four directors representing LCRA's wholesale electric customers as follows:

- The LCRA Board chair, vice chair and secretary (officers), who automatically serve on the GenTex Board of Directors during their terms as officers of the LCRA Board of Directors.
- Two LCRA non-officer directors, including one who must be from a county other than the 10 counties in LCRA's statutory district, who serve one-year terms.
- Two directors representing electric cooperative customers and two representing municipal customers, who serve two-year terms beginning on Jan. 1 of odd-numbered years.

The non-officer and customer representative directors' terms have expired, although directors continue to serve until successors are appointed. The LCRA Board now needs to appoint two LCRA non-officer directors and four directors representing LCRA's wholesale electric customers to serve on the GenTex Board. Each appointment is effective March 1.

### **Presenter(s)**

Timothy Timmerman  
LCRA Board Chair

## **FOR ACTION**

### **3. Resolutions**

#### **Proposed Motion**

Approve the LCRA Board resolutions as presented to the Board.

#### **Board Consideration**

The Board will be asked to approve honorary and retiree resolutions as they occur.

#### **Summary**

LCRA recognizes employees who have retired from the organization with 25 or more years of service with a Retiree Resolution. Other individuals may be recognized from time to time with an Honorary Resolution.

#### **Presenter(s)**

Phil Wilson  
General Manager and Chief Executive Officer

# Resolution of the Board of Directors Of the Lower Colorado River Authority

## Honoring Dennis B. Daniel

**W**hereas, Dennis B. Daniel retired from the Lower Colorado River Authority on Oct. 22, 2016, as director of Enterprise Risk after more than 26 years of service; and

**W**hereas, Dennis began his career at LCRA on March 5, 1990, as manager of the Non-Point Source Pollution Program. In this role he developed standards, guidelines, technical manuals, and engineering and inspection protocols for the program; and

**W**hereas, during his early years on the job, Dennis worked hard to improve LCRA's environmental programs. He reviewed and helped restructure LCRA's environmental management system and practices, establish an environmental audit program, and reorganize environmental functions, to name but a few improvements; and

**W**hereas, Dennis's long list of accomplishments includes improving LCRA practices in areas such as project and risk management. One colleague described him as instrumental in developing LCRA's enterprise risk program. He led a team of co-workers and consultants who evaluated and worked to minimize risks during the Longhorn pipeline's conversion from crude oil to gas. He made numerous additional improvements as a supervisor, then manager, in Water Services, including overseeing the complicated divestment of LCRA's water and wastewater utilities; and

**W**hereas, throughout his career, spanning 11 job titles, Dennis' patient, thorough and determined approach to work earned the praise and respect of colleagues. His level of dedication inspired co-workers to try to emulate his quality of work in their own projects at LCRA; and

**W**hereas, former colleagues describe Dennis as an engineer through and through, with a witty sense of humor. They described his keen eye for detail, willingness to listen to ideas and efforts to find the best solution for all; and

**W**hereas, Dennis says he will miss working alongside employees who are as passionate about LCRA's mission as he is. However, he adds he looks forward to having time to travel and especially to spending time with family, and he is appreciative that LCRA values work-life balance and always afforded him time with his family.

**N**ow, Therefore, Be It Resolved that the LCRA Board of Directors and employees from across LCRA express their appreciation to Dennis B. Daniel for his efforts to protect the Colorado River and for his years of devoted service to LCRA, its customers and the people it serves.

Approved this 15th day of February 2017.

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Timothy Timmerman, Board Chair

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Phil Wilson, General Manager

**FOR DISCUSSION**

## **4. Financial Report**

**Board Consideration**

Staff presents this report monthly to the Board for discussion.

**Summary**

The financial report for LCRA covers the month and fiscal year to date.

**Presenter(s)**

Julie Rogers  
Controller



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**FOR ACTION (CONSENT)**

## **5. Directors' Fees, Expenses**

**Proposed Motion**

Approve directors' fees and expense reports.

**Board Consideration**

LCRA Board Policy 105 – Directors' Fees and Expense Reimbursement Policy and the LCRA bylaws require Board approval for directors' fees and expenses.

**Budget Status and Fiscal Impact**

Directors' fees and expenses are provided for in the budget in the business plan.

**Summary**

LCRA Board Policy 105 establishes guidelines for the payment of fees and reimbursement of the expenses that directors incur as they carry out their responsibilities as LCRA Board members.

**FOR ACTION (CONSENT)**

**6. Minutes of Prior Meetings**

**Proposed Motion**

Approve the minutes of the Nov. 16, 2016, and Jan. 18, 2017, meetings.

**Board Consideration**

Section 2.04 of the LCRA bylaws requires the secretary to keep minutes of all meetings of the Board of Directors.

**Budget Status and Fiscal Impact**

Approval of this item will have no budgetary or fiscal impact.

**Summary**

Staff presents the minutes of each meeting to the Board for approval.

**Exhibit(s)**

- A – Minutes of Nov. 16, 2016, meeting
- B – Minutes of Jan. 18, 2017, meeting

## **EXHIBIT A**

### Minutes Digest

Nov. 16, 2016

- 16-61 Approval of proposed changes to LCRA Board Policy 303 – Banking and Investments.
- 16-62 Declaration of an approximately 0.075-acre tract of land, being a portion of LCRA parcels BW-37 and BW-41 in Llano County, nonessential, and authorization for the general manager or his designee to sell the property to the adjoining landowners.
- 16-63 Approval of directors' fees and expense reimbursements.
- 16-64 Approval of the minutes of the Aug. 17, Sept. 21 and Oct. 19, 2016, meetings.
- 16-65 Appointment of PricewaterhouseCoopers LLP as LCRA's independent auditor to perform the external audits of LCRA's fiscal year 2017 financial statements. The financial statements to be audited are LCRA consolidated, LCRA separate, LCRA TSC and Fayette Power Project.
- 16-66 Declaration of an approximately 0.85-acre tract of land, being a portion of LCRA parcel BW-09 in Llano County, nonessential, and authorization for the general manager or his designee to sell the property.
- 16-67 Declaration of two tracts of land, totaling about 17 acres and being portions of LCRA parcels TN-10B, TS-21 and TS-22 in Travis and Burnet counties, nonessential, and authorization for the general manager or his designee to sell the properties using sealed bids, broker listings, and other public and private sale methods.
- 16-68 Authorization for the general manager or designee to negotiate and execute the following contracts and contract changes: Contract No. 4485 and No. 4486 (SMIT Transformers B.V. and HICO America Inc.) and Contract No. 4489 and No. 4490 (Techline Inc. and KBS Electrical Distributors Inc.).
- 16-69 Adoption and approval of the Fiftieth Supplemental Resolution to the Master Resolution to authorize the issuance of a taxable private placement note program in an amount not to exceed \$50 million principal amount, and also authorization for the general manager, the chief financial officer, and/or the treasurer to execute a related note purchase agreement and all associated agreements necessary to support a letter of credit to the Electric Reliability Council of Texas (ERCOT) to satisfy LCRA's

financial security credit requirements pursuant to the ERCOT protocols for nodal market participants.

MINUTES OF THE REGULAR MEETING OF THE  
BOARD OF DIRECTORS OF THE  
LOWER COLORADO RIVER AUTHORITY  
Austin, Texas  
Nov. 16, 2016

Pursuant to notice posted in accordance with the Texas Open Meetings Act, the Board of Directors (Board) of the Lower Colorado River Authority (LCRA) convened in a regular meeting at 9:17 a.m. Wednesday, Nov. 16, 2016, in the Board Room of the Hancock Building, at the principal office of LCRA, 3700 Lake Austin Blvd., Austin, Travis County, Texas. The meeting was open to the public, and the following directors were present, constituting a quorum:

Timothy Timmerman, Chair  
Thomas Michael Martine, Vice Chair  
Steve K. Balas, Secretary  
Lori A. Berger  
Stephen F. "Steve" Cooper  
Joseph M. "Joe" Crane  
Pamela Jo "PJ" Ellison  
John M. Franklin  
Raymond A. "Ray" Gill Jr.  
Charles B. "Bart" Johnson  
Sandra Wright "Sandy" Kibby  
Robert "Bobby" Lewis  
George W. Russell  
Franklin Scott Spears Jr.  
Martha Leigh M. Whitten

Chair Timmerman convened the meeting at 9:17 a.m.

General Manager Phil Wilson presented his update to the Board. He gave an update on LCRA managers' participation in Dupont's STOP (Safety Training Observation Program) for Supervision training.

Wilson reported on events LCRA held recently to honor and express appreciation to employees and others throughout the communities LCRA serves.

Wilson also shared examples, including a video, highlighting LCRA employees' Colorado Commitment, which states "I will make every LCRA endeavor outstanding." He commented on how employees have contributed to LCRA's achievements this year and said LCRA can fulfill its mission to enhance the lives of Texans because of employees' work.

Controller Julie Rogers presented the financial report for October 2016 [Agenda Item 1].

Chair Timmerman noted Consent Item 2 – Annual Appointment of Independent Auditor would be removed from the consent agenda and considered separately. The Board next took action on the revised consent agenda. Upon motion by Director Johnson, seconded by Director Ellison, the Board, by a vote of 15 to 0, unanimously approved consent items 3, 4, 5 and 6 included on the Nov. 16, 2016, revised consent agenda as follows:

16-61 Proposed changes to LCRA Board Policy 303 – Banking and Investments, as recommended by staff in Consent Item 3 [attached hereto as Exhibit A].

16-62 Declaration of an approximately 0.075-acre tract of land, being a portion of LCRA parcels BW-37 and BW-41 in Llano County, nonessential (no longer necessary, convenient or of beneficial use to the business of LCRA), and authorization for the general manager or his designee to sell the property to the adjoining landowners, as recommended by staff in Consent Item 4 [attached hereto as Exhibit B].

16-63 Directors' fees and expense reimbursements, as recommended in Consent Item 5 [attached hereto as Exhibit C].

16-64 The minutes of the Aug. 17, Sept. 21 and Oct. 19, 2016, meetings [Consent Item 6].

16-65 General Auditor Charlie Johnson presented for consideration a staff recommendation, described in Agenda Item 2 [attached hereto as Exhibit D], that the Board appoint PricewaterhouseCoopers LLP (PwC) as LCRA's independent auditor to perform the external audits of LCRA's fiscal year 2017 financial statements. The financial statements to be audited are LCRA consolidated, LCRA separate, LCRA Transmission Services Corporation and Fayette Power Project. Audit and Risk Committee Chair Kibby commented on the committee's recommendation to reappoint PwC. Upon motion by Director Kibby, seconded by Director Whitten, the recommendation was unanimously approved by a vote of 15 to 0.

Chief Administrative Officer John Miri introduced Agenda Item 7 – annual update on the Colorado River Land Trust (CRLT). Jeff Crosby, executive director of CRLT, presented the update on CRLT, including some of the accomplishments during calendar year 2016 and upcoming initiatives.

16-66 Chief Administrative Officer John Miri introduced Agenda Item 8, and Manager of Real Estate Services Steven Brown presented for consideration the staff recommendation, described in the agenda item [attached hereto as Exhibit E], that the Board declare an approximately 0.85-acre tract of land, being a portion of LCRA parcel BW-09 in Llano County, nonessential (no longer necessary, convenient or of beneficial use to the business of LCRA), and authorize the general manager or his designee to sell the property.

Keith Gilbert addressed the Board regarding Agenda Item 8.

Staff responded to various questions from the Board regarding this item. After discussion, upon motion by Director Cooper, seconded by Director Berger, the recommendation (Agenda Item 8) was unanimously approved by a vote of 15 to 0.

16-67 Chief Administrative Officer John Miri introduced Agenda Item 9, and Manager of Real Estate Services Steven Brown presented for consideration the staff recommendation, described in the agenda item [attached hereto as Exhibit F], that the Board declare two tracts of land, totaling about 17 acres and being portions of LCRA parcels TN-10B, TS-21 and TS-22 in Travis and Burnet counties, nonessential (no longer necessary, convenient or of beneficial use to the business of LCRA), and authorize the general manager or his designee to sell the properties using sealed bids, broker listings, and other public and private sale methods. Upon motion by Director Berger, seconded by Director Johnson, the recommendation was unanimously approved by a vote of 15 to 0.

16-68 Chief Administrative Officer John Miri introduced Agenda Item 10, and Director of Supply Chain Matt Chavez presented for consideration the staff recommendation, described in the agenda item [attached hereto as Exhibit G], that the Board authorize the general manager or designee to negotiate and execute the following contracts and contract changes: Contract No. 4485 and No. 4486 (SMIT Transformers B.V. and HICO America Inc.) and Contract No. 4489 and No. 4490 (Techline Inc. and KBS Electrical Distributors Inc.). Staff responded to questions from the Board on Contract No. 4485 and No. 4486, and explained the vendor selection process. Upon motion by Director Lewis, seconded by Director Johnson, the recommendation was unanimously approved by a vote of 15 to 0.

Chair Timmerman declared the meeting to be in executive session at 10:26 a.m., pursuant to sections 551.071, 551.072 and 551.086 of the Texas Government Code (Open Meetings Act). Executive session ended, and Chair Timmerman declared the meeting to be in public session at 10:56 a.m.

16-69 Upon motion by Director Lewis, seconded by Director Johnson, the Board, by a vote of 15 to 0, unanimously adopted and approved the Fiftieth Supplemental Resolution to the Master Resolution [attached hereto as Exhibit H], as discussed in executive session, to authorize the issuance of a taxable private placement note program in an amount not to exceed \$50 million principal amount, and also authorized the general manager, the chief financial officer, and/or the treasurer to execute a related note purchase agreement and all associated agreements necessary to support a letter of credit to the Electric Reliability Council of Texas (ERCOT) to satisfy LCRA's financial security credit requirements pursuant to the ERCOT protocols for nodal market participants.



There being no further business to come before the Board, the meeting was adjourned at 10:57 a.m.

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Steve K. Balas  
Secretary  
LCRA Board of Directors

## **EXHIBIT B**

Minutes Digest

Jan. 18, 2017

- 17-01        Approval of an updated interruptible agricultural Drought Contingency Plan for customers in the Garwood, Gulf Coast and Lakeside agricultural divisions and Pierce Ranch.
  
- 17-02        Approval of updated interruptible agricultural water contract rules, standard form contracts and rates for the Garwood, Gulf Coast and Lakeside agricultural divisions.

MINUTES OF THE SPECIAL MEETING OF THE  
BOARD OF DIRECTORS OF THE  
LOWER COLORADO RIVER AUTHORITY  
Austin, Texas  
Jan. 18, 2017

Pursuant to notice posted in accordance with the Texas Open Meetings Act, the Board of Directors (Board) of the Lower Colorado River Authority (LCRA) convened in a special meeting at 10:11 a.m. Wednesday, Jan. 18, 2017, in the Board Room of the Hancock Building, at the principal office of LCRA, 3700 Lake Austin Blvd., Austin, Travis County, Texas. The meeting was open to the public, and the following directors were present, constituting a quorum:

Timothy Timmerman, Chair  
Thomas Michael Martine, Vice Chair  
Steve K. Balas, Secretary  
Lori A. Berger  
Stephen F. "Steve" Cooper  
John M. Franklin  
Raymond A. "Ray" Gill Jr.  
Sandra Wright "Sandy" Kibby  
Robert "Bobby" Lewis  
George W. Russell  
Franklin Scott Spears Jr.  
Martha Leigh M. Whitten

Absent: Joseph M. "Joe" Crane  
Pamela Jo "PJ" Ellison  
Charles B. "Bart" Johnson

Chair Timmerman convened the meeting at 10:11 a.m. and led the Board in pledges of allegiance to the American and Texas flags. Director Spears provided an invocation.

Executive Vice President of Water John Hofmann presented an overview of the availability of water and agenda items 1 – LCRA Interruptible Agricultural Drought Contingency Plan and 2 – LCRA Interruptible Agricultural Water Contract Rules, Standard Form Contracts and Rates for Gulf Coast, Lakeside and Garwood Irrigation Divisions, including key proposed changes for calendar year 2017. Staff responded to various questions from the Board regarding the items. Hofmann presented, and the Board took action on, the items as follows:

17-01 Executive Vice President of Water John Hofmann presented for consideration a staff recommendation, described in Agenda Item 1 [attached hereto as Exhibit A], that the Board approve an updated interruptible agricultural Drought Contingency Plan for customers in the Garwood, Gulf Coast and Lakeside agricultural

divisions and Pierce Ranch. Upon motion by Director Cooper, seconded by Director Spears, the recommendation was unanimously approved by a vote of 12 to 0.

17-02 Executive Vice President of Water John Hofmann presented for consideration a staff recommendation, described in Agenda Item 2 [attached hereto as Exhibit B], that the Board approve updated interruptible agricultural water contract rules, standard form contracts and rates for the Garwood, Gulf Coast and Lakeside agricultural divisions. Hofmann clarified that the rates in the agenda item are in dollars per acre-foot of water delivered. Upon motion by Director Lewis, seconded by Director Cooper, the recommendation was unanimously approved by a vote of 12 to 0.

General Manager Phil Wilson introduced Kristen Senechal, who recently joined LCRA as executive vice president of Corporate Strategy.

There being no further business to come before the Board, the meeting was adjourned at 11:03 a.m.

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Steve K. Balas  
Secretary  
LCRA Board of Directors

## **FOR ACTION**

# **7. Contracts and Contract Changes**

### **Proposed Motion**

Authorize the general manager or designee to negotiate and execute the following contracts and contract changes as shown in attached exhibits.

### **Board Consideration**

LCRA Board Policy 308 – Purchasing Contracts establishes requirements for contracts for the purchase of goods, services, construction and software.

### **Budget Status and Fiscal Impact**

All contracts and contract changes recommended for Board approval are for budgeted items contained in the operations and capital budgets.

### **Summary**

Each month the Board approves the contracts and contract changes in accordance with LCRA Board Policy 308. LCRA has two types of contracts, master and one-time.

- **Master Contract:** Establishes the terms and conditions under which LCRA may purchase goods and/or services during a fixed period of time to fulfill its business plan. These purchases are budgeted in the capital and operations and maintenance budgets. Master contracts are not commitments to expend funds. Rather, purchase orders placed against these master contracts are commitments to spend.
- **One-time Contract:** A contract for the purchase of a definite quantity of goods or services during a fixed period of time. These contracts normally include commitments to expend funds.

### **Presenter(s)**

John Miri  
Chief Administrative Officer

Rory Dismuke  
Vice President, Enterprise Operations

### **Exhibit(s)**

A – New Contracts

## EXHIBIT A

### **New Contracts**

New contracts that require Board approval under Board Policy 308 are noted in Exhibit A. The contracts below have termination for convenience language should LCRA's needs change unless otherwise noted. The amount reflects the projected spending need over the life of the contract(s).

**Contract No.** 4529 and 4530  
**Contractor:** Brace Integrated Services Inc. and Performance Contracting Inc.  
**Amount:** Not to exceed \$15 million  
**Competition:** Full and open competition  
**Time:** One base year with four one-year options to extend  
**Description:** These master contracts are for the provision of boiler and general scaffolding services used by Generation and Water.

**Process Integrity:** LCRA directly solicited 23 suppliers, in addition to posting the opportunity on LCRA's website. LCRA received and evaluated eight vendor proposals. A team of evaluators weighted five criteria according to the nature of the category: 1) ability to perform/provide; 2) quality; 3) service; 4) cost; and 5) innovation. The team then awarded a score for each criterion to each supplier response. The highest weighted criteria were ability and cost. These criteria were evaluated based upon ability to perform the scope of work, staffing resources and labor rates. Based upon this evaluation and the contract concessions achieved through negotiations, staff recommends Brace Integrated Services Inc. and Performance Contracting Inc. as the suppliers for this category. This contract amount represents the maximum shared sum from which these contracts may draw. Because each of these contracts have the potential to exceed the approval amount under LCRA Board Policy 308, both are submitted here for approval.

**Best Value for LCRA:** The previous five-year spend for this category was about \$5.5 million. Based upon LCRA's current forecast need in this category, the proposed contract terms are expected to yield approximately \$646,000 in savings over the life of the contracts, as compared with the prices established through LCRA's previous contract.

**Contract No.** 4531  
**Contractor:** ABM Janitorial Services  
**Amount:** Not to exceed \$5 million  
**Competition:** Full and open competition  
**Time:** One base year with four one-year options to extend  
**Description:** This master contract is for the provision of janitorial, meeting room setup and window cleaning services used across LCRA sites.

**Process Integrity:** LCRA directly solicited 17 suppliers, in addition to posting the opportunity on LCRA's website. LCRA received and evaluated three vendor proposals. A team of evaluators weighted five criteria according to the nature of the category: 1) ability to perform/provide; 2) quality; 3) service; 4) cost; and 5) innovation. The team then awarded a score for each criterion to each supplier response. The highest weighted criteria were ability and cost. These criteria were evaluated based upon relevant company experience, ability to perform the scope of work, and janitorial, meeting room setup, and window cleaning costs. Based upon this evaluation and the contract concessions achieved through negotiations, staff recommends ABM Janitorial Services as the supplier for this category.

**Best Value for LCRA:** The previous five-year spend for this category was about \$4.5 million. The proposed terms provide for various services that were not conducted during the previous five years.

**Contract No.** 4533  
**Contractor:** Holt Cat  
**Amount:** Not to exceed \$3 million  
**Competition:** Full and open competition  
**Time:** One base year with four one-year options to extend  
**Description:** This master contract is for the provision of heavy equipment rental services used by Generation, Transmission and Hydro Operations.

**Process Integrity:** LCRA directly solicited eight suppliers, in addition to posting the opportunity on LCRA's website. LCRA received and evaluated four vendor proposals. A team of evaluators weighted five criteria according to the nature of the category: 1) ability to perform/provide; 2) quality; 3) service; 4) cost; and 5) innovation. The team then awarded a score for each criterion to each supplier response. The highest weighted criteria were cost and service. These criteria were evaluated based upon proposed pricing for LCRA's most utilized equipment and the ability to serve LCRA's service area. Based upon this evaluation and the contract concessions achieved through negotiations, staff recommends Holt Cat as the supplier for this category.

**Best Value for LCRA:** The previous five-year spend for this category was about \$2.7 million. Based upon LCRA's current forecast need in this category, the proposed contract terms with Holt Cat are expected to yield approximately \$175,000 in savings over the life of the contract, as compared with the prices established through LCRA's previous contract.

**Contract No.** 4534 and 4536  
**Contractor:** TDIndustries and Energy Logix of Texas LLC  
**Amount:** Not to exceed \$4 million  
**Competition:** Full and open competition  
**Time:** One base year with four one-year options to extend  
**Description:** These master contracts are for the provision of heating, ventilating and air-condition services used across LCRA.

**Process Integrity:** LCRA directly solicited 13 suppliers, in addition to posting the opportunity on LCRA's website. LCRA received and evaluated four vendor proposals. A team of evaluators weighted five criteria according to the nature of the category: 1) ability to perform/provide; 2) quality; 3) service; 4) cost; and 5) innovation. The team then awarded a score for each criterion to each supplier response. The highest weighted criteria were quality and service. These criteria were evaluated based upon experience, warranty claims rate, ability to meet scope and subcontracting. Based upon this evaluation and the contract concessions achieved through negotiations, staff recommends TDIndustries and Energy Logix of Texas LLC as the suppliers for this category. This contract amount represents the maximum shared sum from which these contracts may draw. Because each of these contracts has the potential to exceed the approval amount under LCRA Board Policy 308, both are submitted here for approval.

**Best Value for LCRA:** The previous five-year spend for this category was about \$3.3 million. The proposed contract value includes a \$1 million General Office Complex chiller project in fiscal year 2020.

**Contract No.** 4535  
**Contractor:** R.J. Corman Railroad Switching Company LLC  
**Amount:** Not to exceed \$2 million  
**Competition:** Full and open competition  
**Time:** One base year with four one-year options to extend  
**Description:** This master contract is for the provision of railcar unloading services used by the Fayette Power Project.

**Process Integrity:** LCRA directly solicited 11 suppliers, in addition to posting the opportunity on LCRA's website. LCRA received and evaluated seven vendor proposals. A team of evaluators weighted five criteria according to the nature of the category: 1) ability to perform/provide; 2) quality; 3) service; 4) cost; and 5) innovation. The team then awarded a score for each criterion to each supplier response. The highest weighted criterion was cost. This was evaluated based upon price per train and hourly labor rates. Based upon this evaluation and the contract concessions achieved through negotiations, staff recommends R.J. Corman Railroad Switching Company LLC as the supplier for this category.

**Best Value for LCRA:** The previous five-year spend for this category was about \$1.4 million. Based upon LCRA's current forecast need in this category, the proposed contract terms are expected to yield approximately \$22,000 in savings over the life of the contract, as compared with the prices established through LCRA's previous contract.



**Contract No.** 4537, 4538, 4539 and 4540  
**Contractor:** DG Investment Intermediate Holdings 2, dba Convergint Technologies, Netronix Integration Inc., Entech Sales & Service Inc. and Electra Link Inc.  
**Amount:** Not to exceed \$21 million  
**Competition:** Full and open competition  
**Time:** One base year with nine one-year options to extend  
**Description:** These master contracts are for the provision of physical access control system (PACS) equipment and installation services used by Public Safety.

**Process Integrity:** LCRA directly solicited 14 suppliers, in addition to posting the opportunity on LCRA's website. LCRA received and evaluated seven vendor proposals. A team of evaluators weighted five criteria according to the nature of the category: 1) ability to perform/provide; 2) quality; 3) service; 4) cost; and 5) innovation. The team then awarded a score for each criterion to each supplier response. The highest weighted criterion was cost. This was evaluated based upon the cost of the equipment and installation services. Based upon this evaluation and the contract concessions achieved through negotiations, staff recommends DG Investment Intermediate Holdings 2, dba Convergint Technologies, Netronix Integration Inc., Entech Sales & Service Inc. and Electra Link Inc. as the suppliers for this category. This contract amount represents the maximum shared sum from which these contracts may draw. Because each of these contracts have the potential to exceed the approval amount under LCRA Board Policy 308, all are submitted here for approval.

**Best Value for LCRA:** The previous 10-year spend for this category was about \$7.4 million. Based upon LCRA's current forecast need in this category, the proposed contract terms are expected to yield approximately \$250,000 in savings over the life of the contract, as compared with the prices established through LCRA's previous contract.